



Driving Profit  
& Growth

# DISTRIBUTOR PARTNERSHIP PROGRAM

LEVEL	DIAMOND	GOLD	SILVER	BRONZE
<b>How To Reach This Level</b>	13+ Training Days or \$84,500+ class spend	9 - 12 Training Days or \$58,500+ class spend	5 - 8 Training Days or \$32,500+ class spend	Up to 4 Training Days or \$26,000+ class spend
<b>BENEFITS</b>				
<b>PURCHASE ACCRUAL</b> (no cash value - applicable on BDR purchases only. Accrues until used or training is not scheduled in a year.)	2%	1.5%	1%	0.75%
<b>PRIORITY SCHEDULING</b>	First Offer	Second Offer	N/A	N/A
<b>TRAINING JOURNEY LAUNCH PRESENTATION</b> (\$3750 Presentation Fee / \$1500 Travel)	Travel Only (speaking fee waived)	Full Presentation Fee + Full Travel	Full Presentation Fee + Full Travel	Virtual Live Presentation Fee at \$3750
<b>DEALER MEETING ATTENDANCE</b> (\$3750 Presentation Fee / \$1500 Travel Fee)	0\$ Presentation Fee + Actual Travel Cost	0\$ Presentation Fee + Full Travel Fee	0\$ Presentation Fee + Full Travel Fee	Full Attendance Fee + Full Travel Fee
<b>EXCLUSIVE TRAINING EVENTS RATES</b>				
<b>COUNTER INTELLIGENCE TRAINING</b> \$595 per series/attendee	Unlimited Passes \$545 per attendee (a \$50 savings per pass)	Up to 10 Passes \$545 per attendee (a \$50 savings per pass)	Up to 5 Passes \$545 per attendee (a \$50 savings per pass)	\$595 per series/attendee
<b>TERRITORY MANAGER CONSULTING SKILLS SERIES</b> \$1200 series/attendee	Unlimited Series Passes \$250 per attendee/class (a \$50 savings per pass)	Up to 10 Series Passes \$250 per attendee/class (a \$50 savings per pass)	Up to 5 Series Passes \$250 per attendee/class (a \$50 savings per pass)	\$300 per attendee/class
<b>TRAILBLAZER SALES ACADEMY</b> \$1995 per attendee (a \$1445 savings per pass)	\$550 Per Sales Manager Pass (1 TM enrollment required per sales manager)	\$550 Per Sales Manager Pass (1 TM enrollment required per sales manager)	\$550 Per Sales Manager Pass (2 TM enrollments required per sales manager)	\$550 Per Sales Manager Pass (4 TM enrollments required per sales manager)
<b>TOTAL SAVINGS VALUE</b>	<b>\$12,000+</b>	<b>\$8,000+</b>	<b>\$6,000+</b>	<b>\$1,650</b>

# READY TO GET STARTED?

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