

DISTRIBUTOR PARTNERSHIP PROGRAM

LEVEL	DIAMOND	GOLD	SILVER	BRONZE
How To Reach This Level	13+ Training Days or \$84,500+ class spend	9 - 12 Training Days or \$58,500+ class spend	5 - 8 Training Days or \$32,500+ class spend	2 - 4 Training Days or \$26,000+ class spend
BENEFITS				
PURCHASE ACCRUAL (no cash value - applicable on BDR purchases only. Accrues until used or training is not scheduled in a year.)	2%	1.5%	1%	0.75%
PRIORITY SCHEDULING	First Offer	Second Offer	N/A	N/A
TRAINING JOURNEY LAUNCH PRESENTATION (\$3750 Presentation Fee / \$1500 Travel)	Travel Only (speaking fee waived)	Full Presentation Fee + Full Travel	Full Presentation Fee + Full Travel	Virtual Live Presentation Fee at \$3750
DEALER MEETING ATTENDANCE (\$3750 Presentation Fee / \$1500 Travel Fee)	0\$ Presentation Fee + Actual Travel Cost	0\$ Presentation Fee + Full Travel Fee	0\$ Presentation Fee + Full Travel Fee	Full Attendance Fee + Full Travel Fee
EXCLUSIVE TRAINING EVENTS RATES				
COUNTER INTELLIGENCE TRAINING \$595 per series/attendee	Unlimited Passes \$545 per attendee (a \$50 savings per pass)	Up to 10 Passes \$545 per attendee (a \$50 savings per pass)	Up to 5 Passes \$545 per attendee (a \$50 savings per pass)	\$595 per series/attendee
TERRITORY MANAGER CONSULTING SKILLS SERIES \$1200 series/attendee	Unlimited Series Passes \$250 per attendee/class (a \$50 savings per pass)	Up to 10 Series Passes \$250 per attendee/class (a \$50 savings per pass)	Up to 5 Series Passes \$250 per attendee/class (a \$50 savings per pass)	\$300 per attendee/class
TRAILBLAZER SALES ACADEMY \$1995 per attendee (a \$1445 savings per pass)	\$550 Per Sales Manager Pass (1 TM enrollment required per sales manager)	\$550 Per Sales Manager Pass (1 TM enrollment required per sales manager)	\$550 Per Sales Manager Pass (2 TM enrollments required per sales manager)	\$550 Per Sales Manager Pass (4 TM enrollments required per sales manager)
TOTAL SAVINGS VALUE	\$12,000+	\$8,000+	\$6,000+	\$1,650

Ready to Take the Next Step?

Contact trainingsales@bdrco.com

