



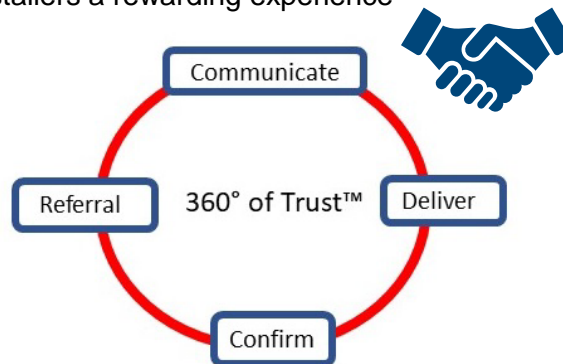
## DO YOU HAVE A HIDDEN WORKFORCE LURKING IN YOUR COMPANY?

*Top dealers using BDR Labor Management principles generate as much as \$250,000 per month with a single Install truck.*

*The industry average is \$25,000 per month, per truck...*

Join us at **Labor Management: Retail Focus** to learn how to end call backs, save time, and install more jobs with the same people. You will learn the steps top dealers are using to complete a retail replacement installation that leads to multiple referrals.

- **Prepare for an installation** – Save time and make sure everything is ready every time
- **Manage the installation** – Complete an efficient, customer-friendly install that leads to a referral
- **Complete all post-installation tasks** – Solve recurring problems and give your Installers a rewarding experience



You will also learn BDR's **360° of Trust™** strategy for Installation

- Complete high-quality installations
- Ensure satisfied customers
- Generate valuable referral leads



**Space is limited – sign up today!**

**Call Angie Swartz @ 206-870-1880 ext. 1120**



***“This class is a game changer!***

*Solutions to problems we have faced for years! Can't wait to come back with lots of wahoos of what we've been able to implement.”*

Sarah Preston  
Field Plumbing & Heating, Inc.



This class is certified for 16 NATE  
Continuing Education Hours

**When & Where:**

- January 15-16, 2019 in Dallas / Fort Worth, TX

**Who Should Attend:**

- Labor Managers
- Foremen
- Owners



**Accommodations:**

- Hotel recommendations will be sent in your class welcome packet

**What's included:**

- Continental Breakfast
- Lunch
- Break snacks
- Course Manual
- Downloadable Forms



Register Online at [www.bdrco.com](http://www.bdrco.com) or fill out and return this form

Company Name:						
Card #:			Card Type:			
Name on Card:		Exp. /		CID#		
Billing Address:			Email:			
City:		State:	Zip:	Company Phone #:		
<input type="checkbox"/> I hereby authorize payment to be processed using the credit card provided above and agree to the cancellation terms.						
<input type="checkbox"/> I hereby authorize payment to be processed using my payment method on file with BDR for my coaching program						
Authorized Signature:				Date:		
Important Notes		Class Fee Per Company			Payment Plan (Check Below)	
Fee does not include travel, lodging or dinner.		Sign up		By: 12/15/18    After 12/15/18		1 Payment
		First Attendee		\$ 895.00	\$ 995.00	3 Payments (If registered minimum 3 months prior to class.)
		Each Additional		\$ 795.00	\$ 995.00	
<i>Cancellations received within 10 days of the class are non-refundable. There is a \$200 per person transfer fee to move to another session. Note: new sessions may take place in a different location from the current session.</i>						
Attendee Names		Job Title	Email Address		Fee	
1						
2						
3						
4						
Referred by:					Total:	