

# Successfully Recruiting, Retaining, & Developing Great Employees

January 24-25, 2019 | Seattle, WA



**Aaron Schuh** is the founder of Recruit4Business, a certified Senior Professional in Human Resources (SPHR, SHRM-SCP), and a BDR Trainer.

Aaron has filled over 6,000+ job openings for HVAC dealer clients. He prides himself on maintaining the highest level of professionalism and integrity in recruiting services to both the company and the candidate.

## FIND, DEVELOP, AND KEEP THE EMPLOYEES YOU NEED TO BUILD A GREAT BUSINESS

Successfully Recruiting, Retaining, & Developing Great Employees teaches both required and recommended best practices for hiring and retaining employees in a tight labor market.

- Recruiting processes that will greatly increase the quality of employee you attract
- Selecting the right candidate
- Onboarding processes for integrating new employees into your company culture
- Creating career paths for your team members with a strong focus on the millennial generation

By attending this 2-day class, you will be able to identify key improvements in your current hiring and HR processes in order to <u>attract</u> and <u>retain</u> top talent.

This class will conclude with how to minimize turn-over and grow more long-term employees, making it possible for your company to reach its full potential.



This class was full of information that our company desperately needed. The hiring on of employees in the modern day is something that we have struggled with.

Jim Morlan, Dave's Services



Space is limited – sign up today!
Call Angie Swartz @ 206-870-1880 ext. 1120



## Agenda

### Day 1

- Effective Job
   Ads
- Proper Resume Filtering
- 3. Procedural Hiring Processes
- 4. Powerful Interview Questions

## Day 2

- Effective Daily Management
- 2. Performance Reviews & Coaching
- 3. Creating Long-Term Career Paths
- 4. Effective Employee Communication



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#### When & Where:

- January 24-25, 2019 in Seattle, WA

#### Who Should Attend:

- Owners
- Senior Managers

Call
Angie Swartz at
206-870-1880 ext.
1120 to sign up
today!

#### Accommodations:

 Hotel recommendations will be sent in your class welcome packet

#### What Is Included:

- Continental Breakfast
- Break Snacks
- Lunch
- Course Book & Materials

## **CREATE A LONG - TERM TEAM**



### Register Online at www.bdrco.com or fill out and return this form

Company Name:			Contact:			
Card #:	Card Type:					
Name on Card:	Ехр.	1	CID#			
Billing Address:	Email:					
City: State:	Zip: Company Phone #:					
Contact Person	Email:					
☐ I hereby authorize payment to be proc	essed using the credit card	provided above	e and agree to	the cancellation	on terms.	
☐ I hereby authorize payment to be proc	essed using my payment m	ethod on file w	ith BDR for my	/ coaching pro	gram	
Authorized Signature:		Date:				
Important Notes	Clas	Fee Select Or			Payment Plan	
Fee does not include travel, lodging or dinner. Fee is noted in US Dollars.	Sign up	By: 12/24/18	After 12/24/18	1 Payment		
	First Attendee	\$ 995.00	\$ 1,095.00	3 Payments		
	Each Additional	\$ 900.00	\$ 1,000.00		If registered minimum 3 months prior to class.	
There is a \$200 per person transfer fee	Cancellations received within 10 of to move to another session. Note				from the current ses	ssion.
Attendee Names	Job Title	Email Address			Fee	
1						
2						
3						
4						
Referred by:					Total:	